

Edstart Plus is a complete end-to-end fee management service designed for schools to streamline your fee collection process and improve the payment experience for families

## Leverage our technology and customer care

Edstart Plus is a complete, end-to-end fee management service that enables your families to pay fees upfront or through adjustable instalment plans. Its unique combination of technology and customer care means you can offer maximum payment flexibility without increasing the heavy administrative burden of fee collection for your busy team.

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### Reduce administrative effort and increase efficiency

We take care of all the administration, communication and background work of fee collection. This includes ongoing support for your families when they need to adjust their payments.

Your team has full visibility on what's happening with your families via our online portal and a dedicated Partner Success Manager to support your school.



#### Take the emotion and stress out of money conversations

By keeping your fee collection at arm's length, your families tend to be more open about their finances if they know their children's education and enrolment won't be impacted.

Our Customer Success team takes care of having those delicate and sometimes stressful conversations, opening the door to picking up potential issues sooner rather than later. We also actively work with your school to ensure the family receives the right level of support.



#### Get predictable cash flow through upfront payments

School receives upfront payments for all Edstart Plus families, regardless of their payment schedule, giving you predictable income so that you can reliably set your budget.

We provide parents flexibility and choice with their school fees where they can select to pay upfront, or in weekly, fortnightly or monthly instalments. They can even nominate the exact day of the week for their scheduled payments.

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# How Edstart Plus is helping our partner schools

**C** The main benefits of us working with Edstart are that our parents get that flexibility for payment of school fees that we couldn't offer. We also like working with the Portal and the ability for us to pick up from the Portal where Edstart is having perhaps some red flags, and we can get in touch with the parents and deal with those a bit earlier.

A number of parents may have considered alternatives to our school due to the pressures of school fees, and Edstart Plus has been able to fill that gap.

We're very happy. The big difference is that we have made a conscious effort to say to parents, we're about education. We're not about fees. We're not about money. The difference is, our parents are happy to talk to Edstart about their finances, rather than talk to us.

Our parents have said they're very happy. They're professional, compassionate and they actually listen.



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Bryn Gregerson Director of Business Services, Waverley College



Andrew Kent Business Manager, MidCoast Christian College

**66** They've got their interfaces with teams and their online platform down really well. It's very clean. We get a payment for each invoice. So I can predictably and reliably budget for when our student fees are going to come through for cash flow and that's just been tremendous.

It's taken a lot of work off our hands, so we do a lot more here with the same resources.



Natasha Anderson Business Manager, Atlantis Beach Baptist College

Scan the QR code to see what our partner schools are saying about Edstart Plus, or visit <u>edstart.com.au/schools</u> for more information.

